**Comparative Analysis of Successful and Failed Enterprise System Implementations**

Case Study 1: Successful Enterprise System Implementation

b.1. Company Overview

Company Name: Cisco Systems

Reason for Implementation: Cisco needed an enterprise resource planning (ERP) system to support its rapid growth, streamline operations, and replace its outdated legacy systems, which could no longer handle increasing transaction volumes.

b.2. Implementation Process

Cisco partnered with Oracle to deploy a new ERP system in just nine months, following a well-structured and phased implementation approach. The company invested heavily in training and change management, ensuring employee buy-in and seamless integration with existing processes.